



MAGNATE HOSPITALITY MANAGEMENT

HOTELS & RESORTS



**Hotels & Resorts
Development &
Operations**



**Restaurants
Development &
Operations**



**Retails
Development &
Operations**



Who We Are?

Magnate Hospitality Management Ltd is a leading and sought after hotels and Resorts management company, who specialise in running, overseeing and advising businesses owners and cooperate bodies, alongside private and public companies with our team of experienced and professional specialists, we aim to maximise profit as we carry out our unique services.

Magnate Hospitality Management Ltd was established out of collective ambition of well-experienced managers and directors who have a simple premise of infinite upside potential locked and buried in the management of hotels and resorts properties, which our dedicated team can unlock as we strive to achieve the best from the hospitality industries. At Magnate Hospitality Management Ltd, are aim is to exceed your satisfaction by achieving your desired results and gaining good management as we have a team who combines all their experience and expertise in hospitality, so they can best serve your property.

We are fortunate to have a professional hotel asset management team who assist with all to the physical aspects of your property as we

direct, run and oversee the full operation of hotels ranging from luxury assets, full-service hotels, limited service properties, branded and independent hotels and resorts. We assure you of a successful turnaround as we manage your asset with passion and wisdom to unlock their hidden potential

Our team of experts are ever ready and on-hand to work with you during the operational running of your business, on-site and off-site management and to further develop other areas of your business such as HR, Sales & Marketing, Revenue & Yielding, Training and Development, Food & Beverage, Health & Safety, Brand Selections, refurbishment, and Financial & Accounting.





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Our Activities

Our activities revolve round our selected management system which gives you the best service delivery, with our improved management system we offer you a unique and professional HR Management, Office Management System, CRM, Sales Management System, Assets Management, Revenue Maximisation, Forecast & Budgeting, Channel Management, Property Management, and much more.

Magnate Hospitality Management Systems



Purchase Management System



Document Management System



Asset Management System



Petty Cash Management System



Sales Management System



Finance Management System



CRM



Production Management System



Office Management System



Inventory Management System



HR Management System

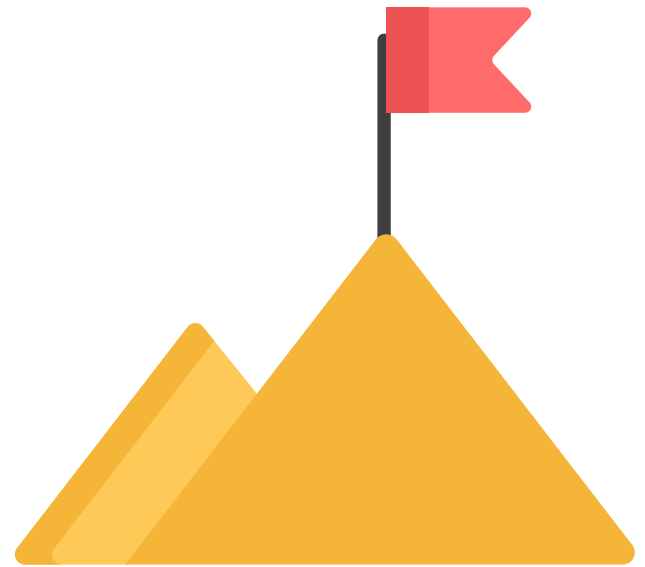


MAGNATE HOSPITALITY MANAGEMENT

HOTELS & RESORTS

Our Mission

At Magnate Hospitality Management Ltd, our vision is to be the most sought after hotels and resorts management company, who assist shareholders and hoteliers to turn their ideas, goals and visions into successful hotels and resorts, we aim to unlock their hidden potentials and give life to their existence.



Our Vision

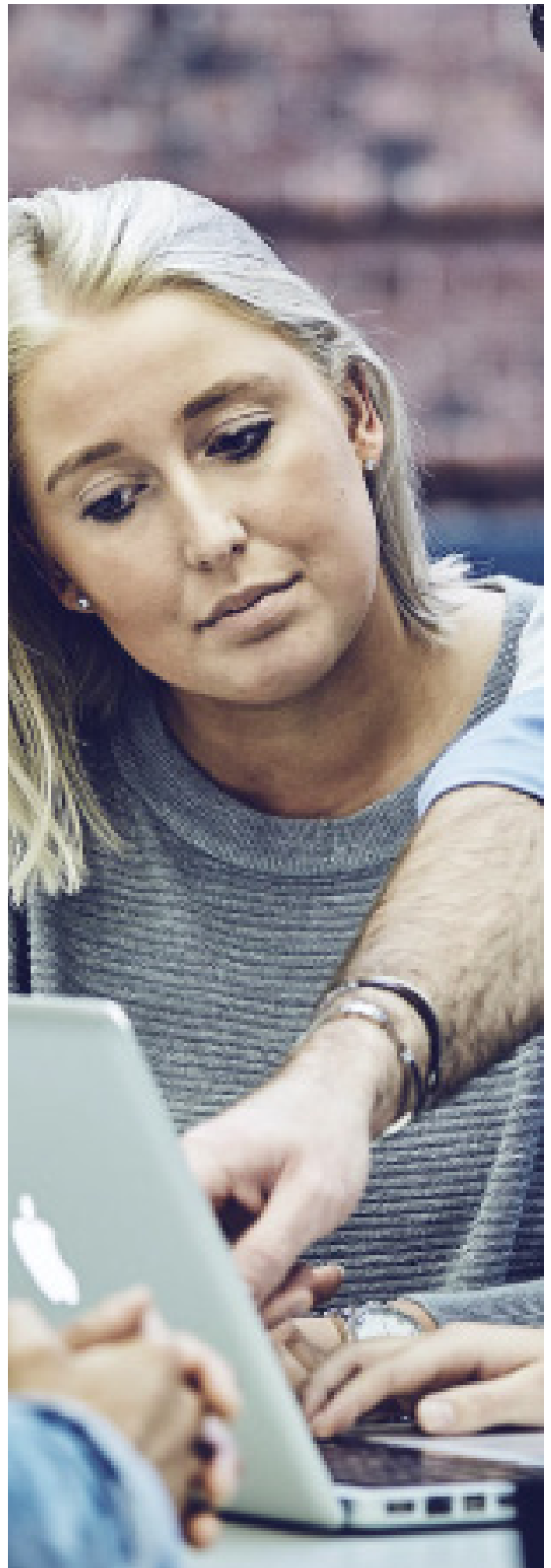
At Magnate Hospitality Management Ltd our mission is to help our partners with the best personal guidance from the very first meeting, we provide all the resources and expert advice you need from our professional talents to ensure their story changes from complaint to success. We have managed to back many success stories so far, and we are dedicated to helping more companies reach their desired goal and peak in hotel and resort services.



What We Do?

At Magnate Hospitality Management Ltd, we are a team of experts with a wealth of experience in the hotel and resort management sector, we offer a complete organisation that specialises in running, overseeing and advising businesses owners, cooperate bodies alongside private and public companies, offering the Complete Solution for hotels & resorts Management.

We are dedicated to fixing and liberating hotel and resort companies, from poor management and running of their business as we manage and advise owners to reach their goals. We are eager to help our partners uncover the hidden revenue opportunities and markets, as this is where the major turn-around lies and is waiting to be revealed.



Our Services

At Magnate Hospitality Management Ltd, we offer some of the highest levels of hotel asset management in Europe as we carefully hand pick our team to guarantee that each member is skilled in their field will great experience within the business. We are ready to offer services that will bring untold benefits to you and your

investment by harnessing an exceptional pool of talent. Our hospitality management specialist, are always willing to share their valuable knowledge, experience and reliability in each vital area of the business, which includes Finance, Commercial, and Property day to day operations.



Hotel & Resorts Management

We use unique systematic approaches to assess performance, are aim is for your management team to perform better for you as we help you through daily or monthly reviews, reports, and analysis to show the next course of action and how improvements can be achieved.



Retails Operations

Our team consists of high performing & experienced professionals who qualified to operate successful businesses across a broad spectrum of fine-dining, fast casual, pop-up and event catering as well as developing new concepts and launching food businesses for clients.



Brand Selection & Development

Our required and necessary skilled experts will assist you by giving quality advice on which brand is the most suitable and appropriate for your property to ensure we individually blend the taste with fashion.



On Demand Support

We provide you with a caring team, combined with cuttingedge commercial reporting and highly advanced tools which are guaranteed to help you understand and know your hotel's performance in greater detail



Restaurants Development & Operations

We provide the service of restaurant development and beside this we helps to create the concept about our client's restaurant.



Feasibility & Due Diligence

We are always available and on hand to help you understand the significant opportunities present and support you throughout the process of your choice.

OTHER SERVICES INCLUDE

- Operation Management
- Financial Management
- Sales & Marketing Management
- Revenue and Yielding Management
- Human Resources Management
- Talents Training and Development
- Procurement & Purchasing Management
- Administrations& Legalisation
- Information Technology
- Food & Beverage Management
- Health, Spa & Leisure Club Management
- Planning & New build

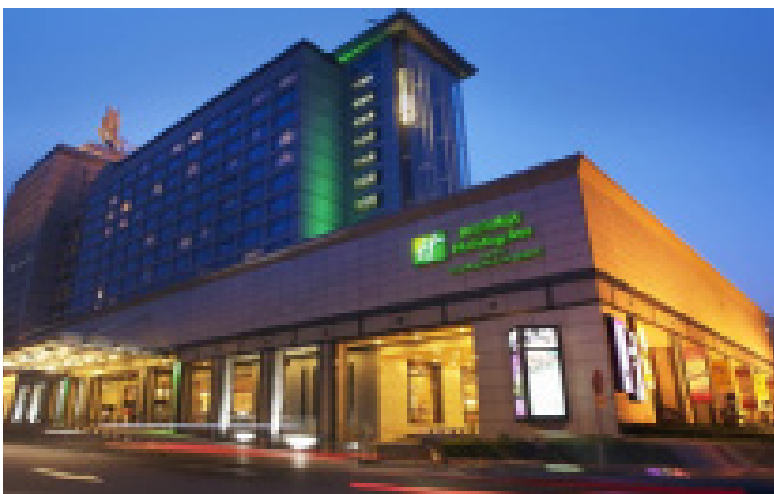
A man with a beard and glasses, wearing a dark suit, white shirt, and dark tie, is looking down at a device in his hands. The background is a blurred landscape with mountains. The image is dimly lit, with the text overlaid in the lower-left corner.

Professionals in
Hotels & Resorts,
Restaurants & Retails
Management

Our specialist hospitality management experts are always willing to share their valuable knowledge and experience in each vital area, these include Finance, Commercial, Property and day to day operations.

Hotels in the UK

We've worked with



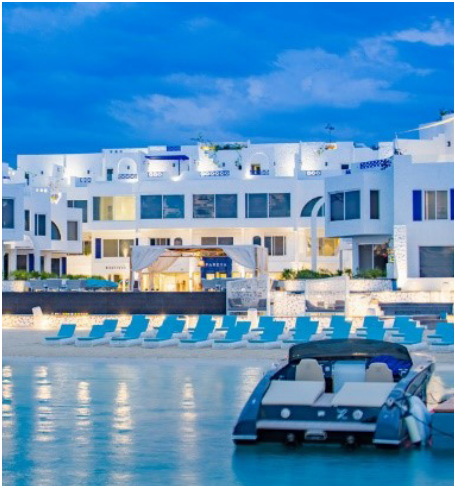
HOTEL BRANDS WE'VE MANAGED

Magnate Hospitality Management has been part of the below Brands over the years and achieved exceptional results



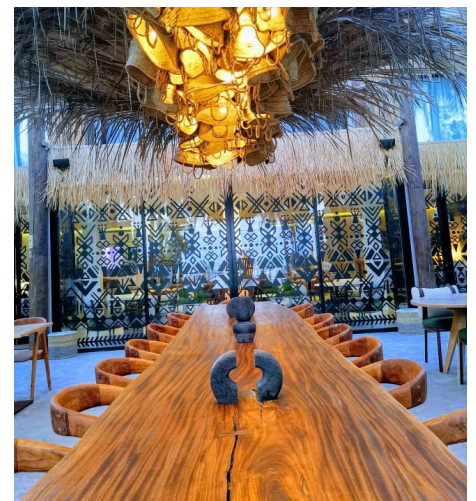
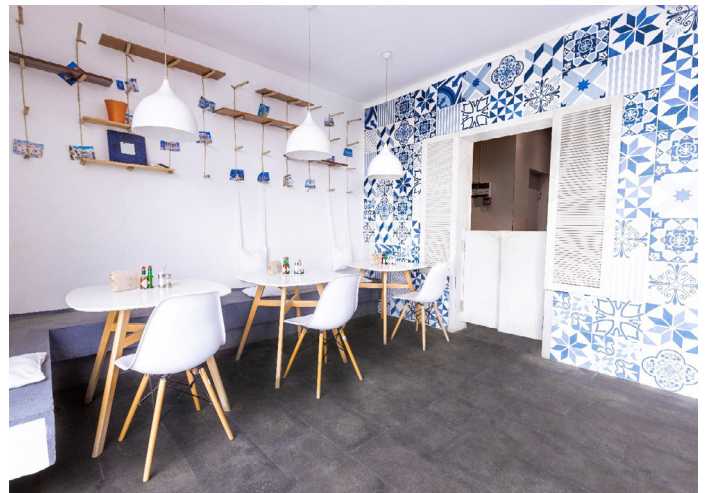
Resorts We Managed in KSA

Oia Beach Resort
& Boho Beach Resort



Restaurant We Developed, Launched & Operated

- Pareya Restaurant
- Plan B Restaurant
- Founous Restaurant
- Social Kitchen
- GEM.IN.I Restaurant
- Selections Restaurant
- Roma Restaurant



**Magnate Hospitality Management
Board of Directors**



Moez Romdhani
Founder & Managing Director

Founder and leader of Magnate Hospitality Management Ltd, Moez contributes a wealth of knowledge and experience both operationally and commercially. Prior to starting MHM, Moez was an award winning top performing hospitality specialist spent over twenty years managing a vast diversity portfolio across the UK, Europe, and MENA, with track record of success his skills have taken him all over the UK, having been appointed as General Manager at a number of international branded properties including IHG, Hilton & Rocco Forte Luxury collection.

Additionally, he developed and launched profitable & fruitful premium hotels & resorts as well as high-end fine dining restaurants, ensuring maximum returns for owners & investors

He drives performance through a dedication to great customer service whilst fostering the growth of employees in a positive working environment.

Moez Holds an MBA degree in Hospitality Management with International Tourism from Salford University, Manchester, UK.



Carl Butterworth
Food & Beverage & Operations Director

Carl has a wealth of experience in hospitality and the high-end dining sector, and extensive experience of product development, operations, and training in various luxurious UK restaurants. Carl's most recent role as Food & Beverage director focused on innovation management, testing and launch of new product ranges and forming new restaurants.

Happiest working at pace on collaborative projects, leading clients, and teams through from research and ideation to final launch.

has received many awards and commendations for business acumen, consistent approach to team development and customer service.

Under his stewardship many of the properties managed by Carl reached an enviable position of being recognised as best in their class.

Carl holds MBA degree in Hospitality and Management from Leeds university, UK



Lauren Louise Romdhani
Finance Director

Lauren Romdhani is a Finance Director for Magnate Hospitality Management Ltd, responsible for strategic direction, vision, growth, and performance of the Magnate group as a whole.

A professional with over fifteen years of experience in industry, gained working for the largest worldwide outdoor clothing brand, her experience includes, managing over 300 retail concession stores, opening overseas subsidiaries in Europe and the USA, performance management of the international mail order divisions and the wholesale sector, with annual turnover in excess of £250 million.

Skilled in growing brand strength, group budgeting/forecasts, international year end statutory accounts, worldwide taxation/vat, audit assistance working alongside Ernest Young and Deloitte and KPMG for system integration.

Lauren holds an Msc degree and is a member of the association of chartered certified accountants (A.C.C.A) and the association of accounting technicians (A.A.T) gained within the United Kingdom.



Daniel Williams
Project Development & Quality Standard Directors

Daniel's has enjoyed a successful career across a range of market-leading restaurant groups including the London Restaurant Group, and Individual Restaurants Company across the northwest of England.

With experience in restaurant openings, improving quality standard, operations, and franchising. Daniel knows what it takes to grow a restaurant business successfully. He has a keen eye for detail and is an expert in brand and concept development, creating food strategies, and mentoring food teams

Daniel implementing the most effective strategies and standards to support the brand's expansion as well as provide support to the Operations team by providing key insights into revenue and cost optimisation.



Dr. Yosr Chamekh
Engineering & IT Control Director

Dr. Yosr oversees all property related areas such as engineering, maintenance and compliance, Information Technology, and brand standards. Dr. Yosr involved with and led several projects ranging from company integrations, property management installs and upgrades, point of sale specification and deployment, central reservation office opening, new builds, and the installation of various IT solution. She is recognised as one of the most experienced IT professionals within the industry, with a detailed knowledge of the sector as well as the impact technology has on it.

She supervises all capital expenditure projects from conception to installation. She is the company's key contact supporting in operational and development project management in new build and /or refurbishments.

Dr. Yosr holds doctorate programs in Automatic, computing engineering and signal processing from central school Lille in France.



Lesley Rogers
Talent Development Director

With over twenty years of experience in professional, management, and leadership development. Her specialties include train-the-trainer and women's leadership development. Lesley has a Green Belt in continuous improvement, a BS in Education, and MS in Workforce Education & Development, both degrees held from the metropolitan Manchester university.

Lesley works with both team members and management to facilitate long-lasting changes that impact effectiveness, productivity, and satisfaction through a thoughtful blend of accelerated learning techniques. Through engaging, interactive approaches and stimulating to enhance the learning experiences.

Lesley is an adjunct faculty member at the British Management Association.



Romana Jones
Human Resources Director

Romana is responsible for driving the overall HR function and delivering a successful people strategy across all areas

of the business in line with achieving strategic business goals.

CIPD accredited and graduated from the University of Manchester MMU. Romana specialises in Change Management and Employment Law.

Romana is dedicated to ensuring the company's HR Strategy is focused on the success of Magnate Hospitality Management's mission of delivering a return on investment for our owners through people.



Mustafa Shehata
Administrative affairs, Public & Government Relations Director

Mustafa is high impact, senior leader, and a member of the Bluelimits Leadership Committee. He is an administrative affairs and strategic public relations, and communicator character serves a passionate advocate for Magnate Hospitality Management.

Mustafa developed and executed strategic and tactical responses to regulatory agencies and authorities, experienced in financial field and company formations.

He is a founder of No Limits company specializing on financial support and operations of an organisation include long-term strategic planning also he addresses compliance issues and collaborate with other directors to help the owners adjust to company changes.

Advisors Firms to the board

- ✔ **Alfares & Maghrabi Firm Law - Jeddah Saudi Arabia**
www.ifam.co
- ✔ **Counselor Wael Khalid Abu Nar for Financial & Zakat consultations – Jeddah Saudi Arabia**
www.abunar.sa
- ✔ **MYSA Architects – Malaysia**
www.mysaarchitects.com

Why Choose Us?



Our important values at Magnate Hospitality Management Ltd are integrity and honesty, we ensure we are transparent and open for you to depend on as we honestly deliver our services to you. We make our guideline as we help you fix, manage and turn your hotel or resorts around.



Whether you have a Two-star or above independent hotels, condominiums and branded properties in secondary, tertiary and troubled resort markets, are passion is unlocking potentials and hidden investments opportunities to help you turn them around with our unique services.



We are hotel turn-around specialists who are endowed with a dedicated, passionate, experienced and professional talented team and artists that are ever ready to give you the best experience in managing hotels with all the necessary tools available.





MAGNATE HOSPITALITY MANAGEMENT

HOTELS & RESORTS

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